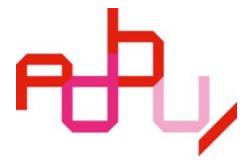




17 - 19 September 2019

Exhibition & Sponsorship Information













Exhibition & Sponsorship Information

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What's new this year?

- A strong and innovative theme: Artificial Intelligence!
- A Pop-Up Lab area, exclusively dedicated to companies specializing in AI
- More exhibition space and more choice of sponsorship packages
- 3 product presentation areas Agora
- A garden furnished and panoramic terrace on the Garonne, with "relaxation" and prizatized spaces
- The opening of the exhibition hall on Thursday morning to all the librarians of the university libraries and public libraries of the region
- A gala dinner among the vineyards, in a Bordeaux Grand Cru Classé (paid option, except for the Platinum, Gold and Silver packages)
- "Bib RUN" organized on Wednesday morning, a librarian running on the banks of the Garonne

What's new?



Dates to Remember

- Exhibitor technical guide will be sent on June 17th
- Booking before <u>June 30th</u> to benefit from the early bird rate
- Return of the order form signed before <u>June 30th</u>
- Confirmation of the number of your stand no later than <u>July 19th</u>
- List of your sales representatives on the stand and company description for the catalog to be provided <u>before July 19th</u>
- Payment of the invoice before <u>September 1st</u>







First come, first served!

- Exhibition space will be assigned on a "first-come, first-served"basis within the respective sponsorship packages, according to the date of your booking and your choice of location
- Premium stand locations for Platinum, Gold and Silver packages
- Supply of shell scheme stands with furnitures. No possibility to built your own stand. Only pop-up display systems, banner stands and documentation racks will be accepted. For specific request, please contact us
- For any additional equipment or furniture, please referto the attached order form







One of the main event of the French academic world

- 2 days ½ conferences and workshops
- An exhibition area with more than 60 stands (publishers, information services providers, booksellers, software, furniture, ...)
- A public of decision makers and influencers (SCD, EPST, ABES, Couperin, Ministry...)
- A platform of professional exchanges in a relaxed and friendly atmosphere
- Social events and gala dinner

The ADBU Congress



An increasing number of attendees each year

- More than 500 delegates (mainly library directors)
- Local librarians invited to the trade show on Thursday morning
- +30 VIP (Ministry of Higher Education, Presidents of Universities, national licences negotiators, ...)
- French and international speakers
- Journalists (AEF, Archimag, Livres Hebdo, Newstank,...)





Attendees

A CAMPUS OF EXCELLENCE, A METROPOLIS OF THE FUTURE









TOP CITY - BEST OF TRAVEL LONELY PLANET 2017



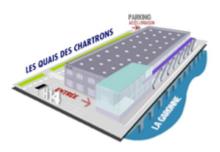
Welcome to the world capital of wine!

Bordeaux

Hangar 14, a central location, on the banks of the Garonne

- Successful urban reconversion of a port building
- In the historic district of Chartrons
- An exhibition space of more than 2000m2
- A panoramic terrace facing the Garonne
- A tram stop and parking nearby
- The city center just 10 minutes walk!



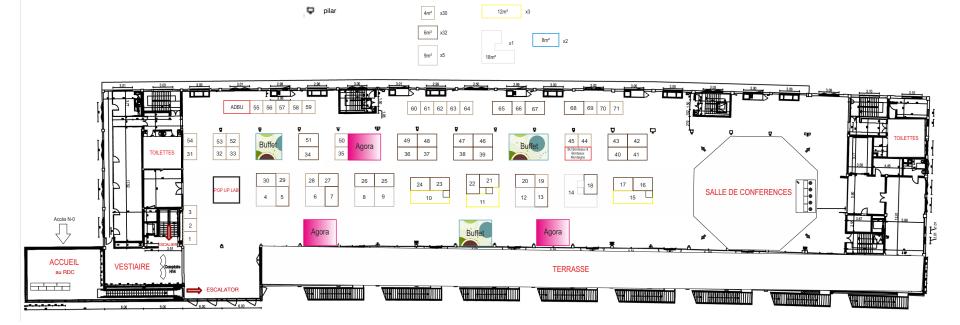






An optimization of the space, a fluid circulation, a passage obliged by the stands!

- Reception on the ground floor of Hangar 14
- Exhibition hall and conference room on the 1st floor
- Access by escalator and stairs near the cloakroom



River La Garonne

Exhibition

floorplan

Accueil = Reception

Vestiaire = Cloackroom

Toilettes = Toilets

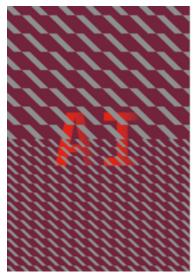
Salle de conférence = Conference room

Agora = Product presentation

Buffet = Catering buffet

Core theme : All Librar-IA-ns ? Artificial Intelligence, towards a new public service

- Monday 16 September : exhibition set-up
 - Your materiel and documentation should be received on this day. Storage in a secured space.
 - Set up of your stand from 4pm to 6 pm
- Tuesday 17 September
 - Stand set-up from 8am to 9am
 - Exhibition opening from 9am to 6pm
- Wednesday 18 September
 - Bib RUN from 7am to 7.45am, on the banks
 - Exhibition opening from 8.30am to 6pm
 - Gala Dinner at Château Smith Haut Lafitte
- Thursday 19 september
 - Exhibition opening from 9am to 2.30pm
 - Stand dismantling from 2.30pm
 - Afternoon: cultural visits



The different formulas of stand packages

- Platinum package 12 000€
 - Premium location of 18m2
 - 1 stand available
- Gold package 8 000€*
 - Premium location of 12m2
 - 3 stands available
- Silver package 5 500€*
 - Premium location of 9m2
 - 5 stands available
- Bronze package 3 000€*
 - Stand of 6m2
 - 32 stands available
- Mini Bronze package 2 500€*
 - Stand of 4m2
 - 30 stands available
- Pop-Up Lab (Al reserved) 2 500€*
 - 3m2 in the Pop-Up Lab area
 - 4 stands available

Stand Packages



Platinum package- description

- Premium location open shell scheme stand of 18 m²
- Stand walls, partition, spotlights, 2 closed counters, 4 high stool chairs, 1 lounge kit (3 armchairs with low table), 2 sqm locked storeroom, carpet, 2 documentation racks, 2 trash cans, cleaning of the stand, electricity, 2 power sockets, wifi and signage
- Badges for 6 people, including lunches et coffee breaks
- Invitation to the gala dinner for 6 people (bus transportation included)
- 2 présentations in the Agora : 30 minutes and 15 minutes
- A5 advert / inside front, inside back, face inside front or face back cover in the catalog of the congress
- Acknowledgement in the catalog of the congress
- Your logo on all congress communication media (poster, catalog, kakemonos, pennant, banner, exhibition floor plan, powerpoint)
- Your Logo on the ADBU's website and company description in the catalog of the congress
- A4 flyer and 1 goodies in the delegate bag
- Promotion on the ADBU mailing list
- List of attendees
- Price: 12 000€

Platinum



Platinum package - design

Open shell scheme stand of 18 m² Wi-fi and electricity included

<u>Stand walls,</u> partition, spotlights, <u>2 sqm locked</u> <u>storeroom, carpet</u>



Lounge kit (3 armchairs + low table)



2 closed counters L110xD60xH100

2 documentation

racks



Platinum

<u>4 high stools</u>



2 trash cans

2 stand signages 50x30cm



2 power sockets

Gold package - description

- Premium location open shell scheme stand of 12 m²
- Stand walls, spotlights, closed counter, 2 high stool chairs, lounge kit (3 armchairs with low table), 1 sqm locked storeroom, carpet, 1 documentation rack, 1 trash can, cleaning of the stand, electricity, power socket, wifi and signage
- Badges for 6 people, including lunches et coffee breaks
- Invitation to the gala dinner for 6 people (bus transportation included)
- 30 minutes presentation in the Agora
- A5 advert / inside front, inside back, face inside front or back cover in the catalog of the congress
- Acknowledgement in the catalog of the congress
- Your logo on all congress communication media (poster, catalog, kakemonos, pennant, banner, exhibition floor plan, powerpoint)
- Your Logo on the ADBU's website and company description in the catalog of the congress
- A4 flyer and 1 goodies in the delegate bag
- Promotion on the ADBU mailing list
- List of attendees
- Early bird price: 8000€ until June 30th(9000€ from July 1st to August 30th)





Open shell scheme stand of 12 m² Wi-fi and electricity included



Stand walls, spotlights, 1 sqm locked storeroom, carpet



Lounge kit (3 armchairs + low table)





documentation rack Power socket

Silver package - description

- Premium location shell scheme stand of 9 m² (2 open sides)
- Stand walls, partition, spotlights, closed counter, 2 high stool chairs, carpet, 1 documentation rack, 1 trash can, cleaning of the stand, electricity, power socket, wifi and signage
- Badges for 4 people, including lunches et coffee breaks
- Invitation to the gala dinner for 4 people (bus transportation included)
- 30 minutes presentation in the Agora
- A5 advert in the catalog of the congress
- Acknowledgement in the catalog of the congress
- Your logo on all congress communication media (poster, catalog, kakemonos, pennant, banner, exhibition floor plan, powerpoint)
- Your Logo on the ADBU's website and company description in the catalog of the congress
- A4 flyer and 1 goodies in the delegate bag
- Promotion on the ADBU mailing list
- List of attendees
- Early bird price: 5500€ until June 30th(6500€ from July 1st to August 30th)



Silver package - design

Shell scheme stand of 9 m² (2 open sides) Wi-fi and electricity included



Stand walls, partition, spotlights, carpet



<u>rack</u>

Silver

18

Bronze package - description

- Shell scheme stand of 9 m²
- Stand walls, partition, spotlights, closed counter, 2 high stool chairs, carpet, 1 trash can, cleaning of the stand, electricity, power socket, wifi and signage
- Badges for 2 people, including lunches et coffee breaks
- Link on the ADBU's website and company description in the catalog of the congress
- List of attendees
- Option : Gala dinner at the Château Smith Haut-Lafitte for 75€ per person (bus transportation included)
- Early bird price: 3000€ until June 30th (4000€ from July 1st to August 30th)

Bronze



Bronze package - design

Shell scheme stand of 6 m² Wi-fi and electricity included Bronze



Stand walls, partition, spotlights, carpet



Power socket

Bronze mini package - description

- Shell scheme stand of 4 m²
- Stand walls, partition, spotlights, closed counter, 2 high stool chairs, carpet, 1 trash can, cleaning of the stand, electricity, power socket, wifi and signage
- Badges for 2 people, including lunches et coffee breaks
- Link on the ADBU's website and company description in the catalog of the congress
- List of attendees
- Option : Gala dinner at the Château Smith Haut-Lafitte for 75€ per person (bus transportation included)
- Early bird price: 2500€ until June 30th (3500€ from July 1st to August 30th)





Bronze mini package - design

Shell scheme stand of 4 m² Wi-fi and electricity included



Stand walls, partition, spotlights, carpet





Power socket

Pop-Up Lab (AI reserved*) - description

- Shell scheme stand of 3 m² in an Al open space
- Stand walls, partition, spotlights, closed counter, high stool chair, carpet, trash can, cleaning of the stand, electricity, power socket, wifi and signage
- Badges for 1 person, including lunches et coffee breaks
- 15 min presentation of an AI application in the Agora
- Link on the ADBU's website and company description in the catalog of the congress
- List of attendees
- Option : Gala dinner at the Château Smith Haut-Lafitte for 75€ per person (bus transportation included)
- Early bird price: 2000€ until June 30th (2500€ from July 1st to August 30th)

*This package is exclusively reserved for companies specialized in artificial intelligence

Pop-Up Lab



Pop-Up Lab (Al reserved*) - design

Shell scheme stand of 3 m² Wi-fi and electricity included



Stand walls, partition, spotlights, carpet





	Platinum	Gold	Silver	Bronze	Bronze Mini	Pop-Up Lab
Early bird rate in €	12000	8000	5500	3000	2500	2000
Price in € after 30/6/2019	12000	9000	6500	4000	3500	2500
Number of packages available	1	3	5	32	30	4
Stand (furniture, electricity, internet included)	18sqm	12sqm	9sqm	6sqm	4sqm	3sqm
Premium location	•	•	•			
	6	6	4	2	2	1
Number of free badges included						
Number of lunches included for each day	6	6	4	2	2	1
Number of gala dinners included	6	6	4	option	option	option
	•	•	•	•	•	•
Company description in the catalog						
Listing of attendees	•	•	•	•	•	•
Logo on the web site	•	•	•			
Your logo on all congress communication media (poster, catalog, kakemonos, pennant, banner, exhibition floor plan, powerpoint)	•	•	•			
Acknowledgements with logo in the catalog	•	•	•			
Acknowledgements with logo in the catalog						
1 insert in the delegate bags	•	•	•			
1 goodie in the delegate bags	-					
Advert in the catalog	Inside front, Inside back, face inside front or back	Inside front, Inside back, face inside front or back	Inside page			
1 magazza an ADBI farum	•	•	•			
1 message on ADBU forum 30mn presentation in the Agora, during the breaks or lunches	Agora 30 mn + Agora 15 mn	Agora 30 mn	Agora 30 mn			Agora 15 mn

Packages benefits

Ice cream barrow on the terrace of the Hangar 14



1200€ for one day 2000€ for 2 days

Benefits

- Your logo on the barrow
- Aknowledgment in our communication media
- A delicacy appreciated by the delegates and which creates the animation!



Advert in the catalog of the congress

Sponsorship

opportunities

500€ / 500 copies

Benefits:

- Your advert in A5 format
- A support that reinforces the description of your company

Advert on the delegate notebook



750€ / 500 copies in the delegate bags

Benefits:

- Your advertising in A5 format on the cover (2, 3 or 4)
- A very useful support, during and after the congress



Insert in the delegate bag Insert, goodies or local product

500€ / 500 copies (to provide)

Benefits:

- Item distributed to all delegates
- Gift that remains after the congress



Gala dinner at Château Smith Haut-Lafitte

5000€



Benefits:

- Your logo on the invitation card
- Your banner at the reception of the gala dinner
- Special thanks in the congress communication media
- Special thanks at the gala dinner



Sponsorship opportunities

Agora

A 30 minutes présentation during lunches or coffee breaks

1500€

Benefits:

- Dedicated space of 20 places in the exhibition hall (equipped with a desk and screen TV)
- Announcement of your presentation in the communication media



Animation

during the congress or gala evening: DJ, question box, wine casino, tasting etc

1500€

Benefits:

- · Your logo on the animation stand
- Aknowledgment in our communication media
- · Friendly interaction with the delegates



Bib RUN on the docks of the Garonne

1000€ / 50 participants

Benefits:

- Your logo on the bibs
- Aknowledgment in our communication media

Privatize the terrace of Hangar 14!



Create your lounge area with view on the Garonne!

Terrace Sponsor

- Price: 1200€
- Included : delimited space, garden furniture, sunshade, signage



Coffee breaks and lunches

Coffee breaks

 Many coffee breaks will be served during the congress in order to allow delegates to meet with exhibitors and assist to their presentation

Lunches

 Lunches (included in your package) will be served in the exhibition hall (several buffets will be dispersed among the stands). Agora presentations will also take place during lunches.





Lunches & Breaks



In the middle of vineyards, in the prestigious Château Smith Haut-Lafitte, Grand Cru Classé

- The gala evening will take place on Wednesday, September 18th, at the Château Smith Haut-Lafitte in Martillac.
- Smith Haut Lafitte Castle is a vineyard of 67 ha, located in AOC pessac-léognan. It is ranked Grand Cru in the Graves wine classification, since 1959
- On the program: guided tour of the cellars, cocktail, wine tasting, entertainment, dance party (round trip provided by shuttles from Bordeaux center)
- The price of this evening is 75 € per person (transport included). Platinum, Gold and Silver packages benefit of free invitations to this event.









CHATEAV SMITH HAVT LAFITTE GRAND CRU CLASSÉ

Book before June 30th to benefit from the early bird rate!

How to book?

- The booking form for the sponsorship packages and options is available on our website: www.adbu.fr in the ADBU Congress menu
- An email summary of your order will be automatically sent to you with a purchase order, to return signed by June 30th.
- The corresponding invoice will be sent to you by email.
- Please note: your payment (by check or bank transfer) must be made before September 1st at the latest



Your contacts

Contacts, organisation and stand booking:

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Delphine Dufour deleguee.generale@adbu.fr Tél : +33 6 84 43 22 48 Contact for invoicing questions:

Julien Sempéré tresorier@adbu.fr

